



Jakarta is both, the political as well as the business capitol of Indonesia. Its approximately 35 million citizens generate over USD 600 billion Gross Domestic Product, more then half of the national GDP.

EBC, strategically located in Menteng, the prime area in Central Jakarta, is easily accessible for all of your potential customers and in close proximity to other businesses and government representations.

EBC, operated by the German – Indonesian Chamber of Industry and Commerce (AHK Indonesia / EKONID), the largest European Chamber in the country, established in 1924, provides a well-connected business network and highly trusted business presence for your company in Indonesia.



#### European Business Center

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## Your Partner in Indonesia



### European Business Center

One-stop solution to establish or expand your business in Indonesia through your own local sales workforce, access to market intelligence and legal support as well as the utilization of complete office facilities without the risk and investment of having your own legal entity

• INSTANT • FLEXIBLE • EFFICIENT • PROFESSIONAL

## Looking for new customers & markets while limiting your risk and investment exposure?

Indonesia, with its 270 million inhabitants, is a huge country, a dynamic and strategic market with lots of business potential still untapped by most European companies. However, entering the market by establishing an own business entity is quite complicated and involves time, investments and liabilities.

When your company wants to enter the Indonesian market and ...

- requires sales support & business intelligence,
- wants to set up an office quickly & efficiently,
- needs help in complying with tax, employment and payroll regulations,

the European Business Center, EBC, is the perfect solution for exploring new business opportunities while limiting your CAPEX investment and liability risks.

### EBC SERVICES INCLUDE:



#### SALES SUPPORT

EBC enables you to "test the water" and evaluate the readiness of the Indonesian market for your products or services by hiring your own sales force without the risk and investment of having an own legal entity in Indonesia.



#### IN-HOUSE BUSINESS SUPPORT

Being part of EBC allows privileged access to all in-house business support services, including market entry services, business intelligence, legal advice and training services:



#### HR AND PAYROLL SERVICE

EBC provides all HR administration related services in accordance with Indonesian labor, social and tax laws and regulations: implementation of the recruitment process; preparation and administration of the employee contracts as well as salary, social security and tax payments; travel management services upon request. This allows your company to focus on business development and customer relations.



#### OFFICE FACILITIES

EBC offers complete, state-of-the-art office facilities according to your actual needs. Customized office set-ups, starting from hot or dedicated desks up to different office sizes and types. Various meeting rooms & event venues, equipped with modern appliances such as video conferencing, are available on site with flexible, usage-based arrangements.

#### MARKET ENTRY SERVICES:

- Business Partner Search
- Company Investigations
- Individual Market Studies
- Event Management

#### LEGAL SERVICES:

- Company Incorporation Services
- Working & Residence Permits
- Licenses
- Law & Tax updates

#### TRAINING SERVICES:

EBC is part of an extensive network of training providers and educational institutions, allowing to fulfill all individual training needs.

